LEIA Case Study

The Challenge

LEIA (Laboratory of Expertise, Innovation & Analysis) are based in Northampton. They started working with us in 2016. LEIA were founded in 2012 and are dedicated to the field of fire fighting chemistry, equipment and fire fighting techniques.

Our Approach

We have provided LEIA with a wide range of laboratory equipment to carry out their research in fire fighting, including:

- Sieve shakers and sieves
- Beakers
- Pipettes
- Centrifuge tubes
- Thermometers
- And more!

One of the things which makes SLS different to other laboratory suppliers is our personal approach to customer service. Each of our customers has a dedicated sales representative and customer service contact, who are on-hand to help with any queries such as information on products or questions on delivery times.

This personal approach is valued by many of our customers, including LEIA.



The Results

Becky Maclot from LEIA had this to say about working with SLS:

"We have purchased Lab equipment, accessories and consumables from SLS for our labs since 2012 and have always found their service, exceptional. Claire Hunnisett has so much knowledge about every product, and her memory about products is second to none. We have found the prices reasonable and would recommend SLS to anyone looking for a reliable, knowledgeable helpful company to supply their lab with all of the equipment they may need."